

# Local Market Update – January 2014

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RESIDENTIAL ACTIVITY ONLY | Data current as of February 13, 2014



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Bringing Buyers and Sellers Together in Today's Real Estate Market!  
"When Excellence Matters - Count on Christopher!"  
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## Kane County

**- 10.4%**

Change in  
New Listings  
All Properties

**- 6.7%**

Change in  
Closed Sales  
All Properties

**- 24.7%**

Change in  
Inventory of Homes  
All Properties

### Detached Single-Family

	January			Trailing 12 Mos.		
	1-2013	1-2014	+ / -	1-2013	1-2014	+ / -
New Listings	672	615	- 8.5%	8,331	8,798	+ 5.6%
Under Contract (includes Contingent and Pending)	426	422	- 0.9%	5,288	6,115	+ 15.6%
Closed Sales	335	334	- 0.3%	5,104	6,065	+ 18.8%
Median Sales Price*	\$154,000	\$175,000	+ 13.6%	\$164,250	\$190,000	+ 15.7%
Average Sales Price*	\$182,853	\$200,492	+ 9.6%	\$190,986	\$215,489	+ 12.8%
Percent of Original List Price Received*	92.0%	92.9%	+ 1.0%	91.0%	94.9%	+ 4.2%
Average Market Time	163	125	- 22.8%	152	114	- 25.2%
Inventory of Homes for Sale at Month End	2,405	1,896	- 21.2%	--	--	--

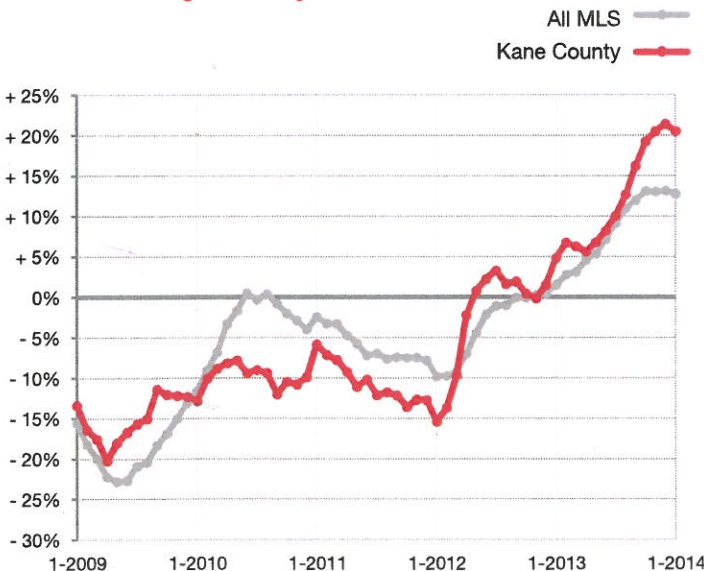
### Attached Single-Family

	January			Trailing 12 Mos.		
	1-2013	1-2014	+ / -	1-2013	1-2014	+ / -
New Listings	177	146	- 17.5%	2,054	1,996	- 2.8%
Under Contract (includes Contingent and Pending)	118	110	- 6.8%	1,344	1,574	+ 17.1%
Closed Sales	98	70	- 28.6%	1,291	1,536	+ 19.0%
Median Sales Price*	\$93,750	\$112,500	+ 20.0%	\$110,000	\$119,250	+ 8.4%
Average Sales Price*	\$109,159	\$123,633	+ 13.3%	\$118,013	\$127,414	+ 8.0%
Percent of Original List Price Received*	89.5%	93.9%	+ 4.9%	88.2%	93.9%	+ 6.4%
Average Market Time	132	107	- 19.0%	167	120	- 28.5%
Inventory of Homes for Sale at Month End	648	403	- 37.8%	--	--	--

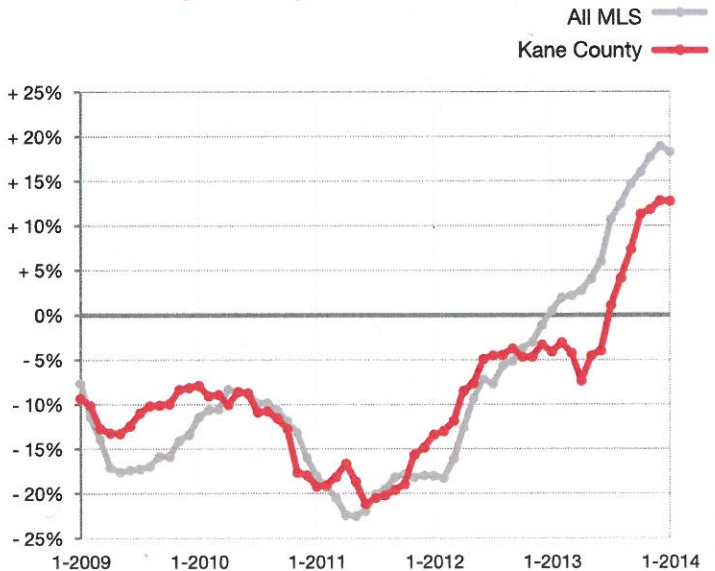
\* Does not account for seller concessions. | Activity for one month can sometimes look extreme due to small sample size.

## Change in Median Sales Price from Prior Year (6-Month Average)\*\*

### Detached Single-Family



### Attached Single-Family



\*\* Each dot represents the change in median sales price from the prior year using a 6-month weighted average. This means that each of the 6 months used in a dot are proportioned according to their share of sales during that period. | All data from Midwest Real Estate Data LLC. Powered by 10iR Research and Marketing.