

Local Market Update – March 2018

A RESEARCH TOOL PROVIDED BY MIDWEST REAL ESTATE DATA LLC
RESIDENTIAL ACTIVITY ONLY | Data current as of April 14, 2018



RE/MAX All Pro
505 W Main Street - St. Charles, IL 60174

630-408-2750

Kane County

- 3.9%

- 19.2%

- 13.1%

Change in
New Listings
All Properties

Change in
Closed Sales
All Properties

Change in
Inventory of Homes
All Properties

Detached Single-Family

| | March | | | Trailing 12 Months | | |
|--|-----------|-----------|---------|--------------------|-----------|--------|
| | 3-2017 | 3-2018 | + / - | 3-2017 | 3-2018 | + / - |
| New Listings | 989 | 926 | - 6.4% | 9,597 | 9,579 | - 0.2% |
| Under Contract (includes Contingent and Pending) | 642 | 669 | + 4.2% | 5,985 | 5,929 | - 0.9% |
| Closed Sales | 515 | 421 | - 18.3% | 6,011 | 5,883 | - 2.1% |
| Median Sales Price* | \$247,618 | \$260,000 | + 5.0% | \$240,000 | \$255,000 | + 6.3% |
| Average Sales Price* | \$259,787 | \$276,129 | + 6.3% | \$260,026 | \$274,070 | + 5.4% |
| Percent of Original List Price Received* | 95.5% | 96.0% | + 0.5% | 95.3% | 96.0% | + 0.7% |
| Average Market Time | 115 | 118 | + 2.6% | 96 | 87 | - 9.4% |
| Inventory of Homes for Sale at Month End | 1,791 | 1,535 | - 14.3% | -- | -- | -- |

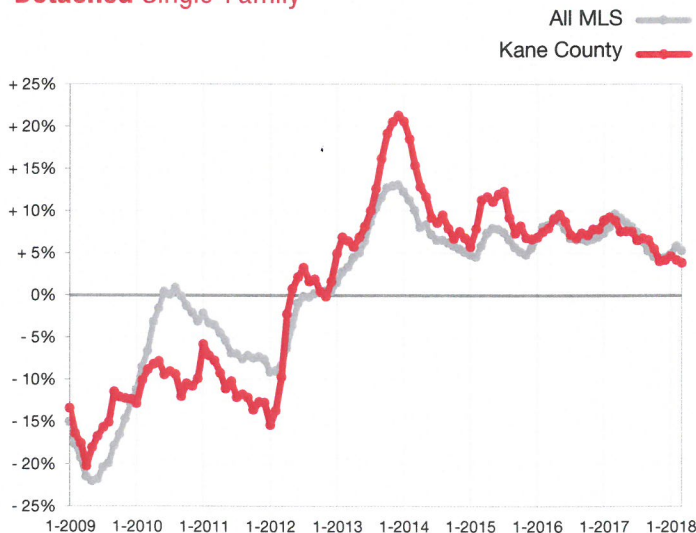
Attached Single-Family

| | March | | | Trailing 12 Months | | |
|--|-----------|-----------|---------|--------------------|-----------|---------|
| | 3-2017 | 3-2018 | + / - | 3-2017 | 3-2018 | + / - |
| New Listings | 265 | 279 | + 5.3% | 2,414 | 2,519 | + 4.3% |
| Under Contract (includes Contingent and Pending) | 217 | 216 | - 0.5% | 1,852 | 1,887 | + 1.9% |
| Closed Sales | 189 | 148 | - 21.7% | 1,806 | 1,859 | + 2.9% |
| Median Sales Price* | \$160,000 | \$174,000 | + 8.7% | \$159,950 | \$168,000 | + 5.0% |
| Average Sales Price* | \$171,226 | \$182,831 | + 6.8% | \$172,528 | \$178,851 | + 3.7% |
| Percent of Original List Price Received* | 97.5% | 97.7% | + 0.2% | 96.5% | 97.0% | + 0.5% |
| Average Market Time | 68 | 48 | - 29.4% | 78 | 51 | - 34.6% |
| Inventory of Homes for Sale at Month End | 309 | 290 | - 6.1% | -- | -- | -- |

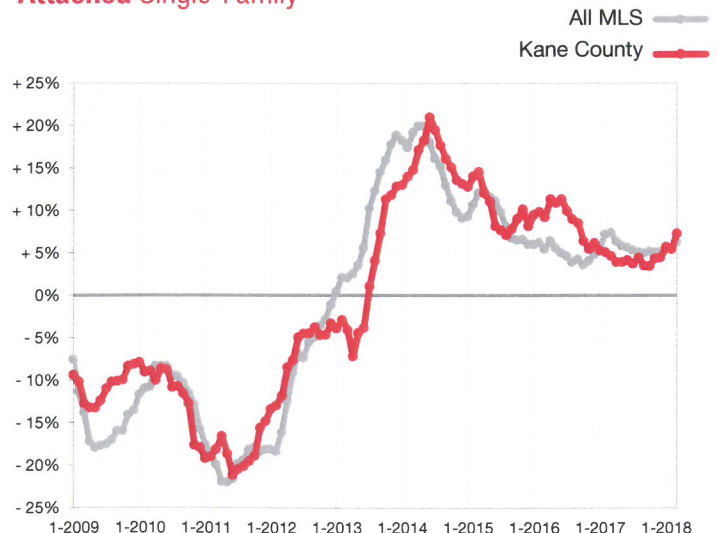
* Does not account for seller concessions. | Activity for one month can sometimes look extreme due to small sample size.

Change in Median Sales Price from Prior Year (6-Month Average)**

Detached Single-Family



Attached Single-Family



** Each dot represents the change in median sales price from the prior year using a 6-month weighted average. This means that each of the 6 months used in a dot are proportioned according to their share of sales during that period.